Technical Sales Specialist

GAZER MONITORING INC.

Job ID
10236

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LOCATION	DATE POSTED	EXPIRY DATE
2585 DREW ROAD suite UNIT 09, Mississauga, ON| Ontario	22-07-2026	18-01-2027

TYPE OF JOB	SALARY	MIN. EXPERIENCE	MIN. EDUCATION
Full Time	CAD 40.00 to 42.00 hourly (To be negotiated) / 32 to 40 hours per week)	5 year or more	Bachelor's degree

Job Details

Technical Sales Specialist

Employer details: GAZER MONITORING INC.

Job details
- Location: 2585 DREW ROAD suite UNIT 09, Mississauga, ON L4T 1G1
- Work location: On site
- Salary: 40.00 to 42.00 hourly (To be negotiated) / 32 to 40 hours per week)
- Terms of employment: Permanent employment, Full time
- Early morning, Morning, Weekend, Overtime available
- Starts as soon as possible
- 1 vacancy

Overview

Languages: English

Education

- Bachelor's degree

Experience

- 5 years or more

On site

• Work must be completed at the physical location. There is no option to work remotely.

Job Description

Responsibilities

• Estimate costs of installing equipment
• Estimate or quote prices, credit or contract terms, trade-in allowances, warranties and delivery dates
• Oversee the preparation of sales and orders
• Prepare sales or other contracts
• Promote sales to existing clients
• Read blueprints to determine dimensions of structure or system and material requirements
• Identify and solicit potential clients
• Assess client’s needs and resources to recommend the appropriate goods or services
• Develop reports and proposals to illustrate benefits from use of good or service
• Deliver sales presentations
• Represent companies that export and import products or services to and from foreign countries
• Conduct sales transactions
• Prepare and administer sales contracts
• Use sales forecasting software
• Conduct sales transactions through Internet-based electronic commerce
• Estimate or quote prices, credit or contract terms, warranties and delivery dates
• Provide input into product design where goods or services must be tailored to suit client's needs
• Consult with clients after sale to provide ongoing support
• Reach to clients after sale or signed contracts to provide ongoing support
• Review and adapt information regarding product innovations, competitors and market conditions
• Train customers' staff in the operation and maintenance of equipment
• Provide clients with presentations on the benefits and uses of goods or services
• Resolve product and service related problems
• Troubleshoot problems related to equipment
• Advertise and/or promote products, sales or services
• Provide customer service
• Supervise activities of other technical sales specialists

Who can apply for this job?

• Canadian citizens and permanent or temporary residents of Canada

How to apply

By email: info@gazermonitoring.com

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